



FALL FESTIVAL 2026

West Mountain presents its **10th annual Fall Festival** in October 2026!

We are looking for arts & crafts, clothing, jewelry, and specialty food vendors with unique products and services to help make this annual family event unforgettable. We offer vendor booth spaces indoors and outdoors. Spaces are limited. Details are listed below.

3 Weekends - RAIN OR SHINE! Festival Dates & Times

9:00am – 2:00 pm each day

Sat. and Sun., October 10 & 11th

Sat. and Sun., October 17th & 18th

Sat. and Sun., October 24th & 25th

Festival Activities Include: (\$ indicates a fee required)

Scenic Chairlift Rides/ Hiking (\$)
Mountaintop Picnic Packages (\$)
Scenic Hay Wagon Rides (\$)
Aerial Treetop Ropes Courses (\$)
Live Music – FREE
Corn Hole & Lawn Games – FREE
Indoor and outdoor vendors

Mountaintop Yoga (\$)
Pony Rides & Petting Zoo (\$)
Food & Drink Specials in Main Lodge Café (\$)
Inflatable slide (\$)
Pumpkin Painting (\$)
Free Parking and Entry

- Please bring your own cash and devices required to receive payments.
- The indoor booth size is a 10' x 10' square. If you have your own tent, you have the option to be outside. The outdoor vending spaces and fees are based on the approved vendors' size specifications.
- Outdoor Vendors – space is 10' x 10' square. Larger spaces will be priced based on the total space needed. You are responsible for bringing your generator, power cords, lighting, tent, tables, chairs, cash, and payment devices, as these items are not provided.
- SPECIALTY FOOD VENDORS must provide their menu for approval. We would like to avoid duplicate offerings.
- This is a rain-or-shine event.

If you are a specialty vendor interested in vending at our Fall Festival, please complete and return the following vending application by September 1, 2026, by mail to the "Fall Festival Committee" at the address below or by email to west@westmountain.com

Vendor Application Notice

Once your application is approved, we will confirm your acceptance and payment via email. All vendors will be confirmed by **September 15, 2026**. **Please note:** Only vendors who have submitted payment will be permitted to participate. A **late fee of \$25.00 per day** may be applied to applications received **after September 15, 2026**.

APEX Capital LLC and West Mountain assume NO responsibility and are hereby discharged from all liability or loss, injury, or damage to persons or property while on the premises before, during, and after the hours of the event.

Questions? Please email west@westmountain.com or call 518-636-3699, ext. 1

FALL FESTIVAL 2025 VENDING APPLICATION

VENDING APPLICATIONS ARE DUE BY SEPTEMBER 1st, 2026
All vendors will be selected by September 15th, 2026

Returning vendors from 2025 will have 1st refusal until August 22nd, 2026.
 After that date, we will review applications from other vendors.

Please Check:
 INDOORS _____
 OUTDOORS _____
 Single Space _____
 Double Space _____

PLEASE SELECT HOW MANY DAYS YOU WILL BE VENDING:

| Days Vending | Price per Booth Space (10x10) | Specialty Food Truck Price per Space | Electrical Fee | Total Amount Due |
|--|-------------------------------|--------------------------------------|----------------|------------------|
| 2 days Oct. 10 & 11 Oct. 17 & 18 Oct. 24 & 25 | \$100 | \$150 | \$40 | |
| 4 days Oct. 10 & 11 Oct. 17 & 18 Oct. 24 & 25 | \$200 | \$250 | \$60 | |
| 6 days Oct. 10 & 11 Oct. 17 & 18 Oct. 24 & 25 | \$300 | \$350 | \$80 | |

*Please CIRCLE the dates you will be here. **October 10 & 11 | October 17 & 18 | October 24 & 25***

Applicant's Name: _____

Business Name: _____

Business Address: _____

Email address (REQUIRED): _____

Website: _____ **NYS Tax ID#:** _____

Phone number: _____ **Cell Phone:** _____

TYPE OF VENDING: (Indoor/ Outdoor; Indicate the size of space needed; What are you selling, displaying, promoting, etc.? If serving food, please submit your menu)

- Booth space fees are non-refundable in the case of inclement weather or if the vendor cancels for any reason or is a no show
- West Mountain reserves the right to make changes to booth space locations.
- West Mountain/Apex Capital LLC reserves the right to reject applications for any reason. In the case of a rejection, the booth fee is refundable.

IMPORTANT INFORMATION

SET UP AND TAKE DOWN

- Please check in at the Front Desk in the Main Lodge to get the site map and schedule of events.
- Set-up is from 8:00am -9:00am on Saturdays and Sundays. We will be opening the parking lot for guests at 9am sharp on Saturdays and Sundays for the event. Please have your space ready by 9 am each day.
- You will be able to drive into the drop-off lane by the Main Lodge to unload. After unloading, all vendors are required to park in the main parking lot within walking distance.
- Takedown is from 2:00 pm-3:00 pm. Please do not begin packing up until 2:00 pm.
- In the event of inclement weather, we may allow early pack-up and load-out for the safety of vendors and guests.
- **Vendors may not drive on the grass** to load in or load out unless prior approval has been given by West Mountain management.

NO DOGS or PETS, PLEASE! We do not allow dogs or any live pets on the property.

West Mountain is a Smoke-Free property. No smoking/ vaping indoors or outdoors in common areas. Smoking is permitted in the parking lot, away from the entrance to the courtyard.

Please do not bring alcoholic beverages onto the property.

PERMITS

- If selling food or beverages, you will need the proper permits. We require a copy of your permits with your application. If you are unsure about the proper permit to obtain, please contact us.
- If selling items, you will need to register to collect sales tax and display your Certificate of Authority in your booth.
- Proof of insurance is required; please submit a copy of your policy with this application. Please make sure to add West Mountain as an additional insured.

Rules, Regulations, & Definitions

CRAFT BOOTH: An arts and crafts booth is defined as only handmade crafts made by the booth holder and submitted to and approved by the committee.

- Specialty Food vendors must supply their menus before approval.
- All booths must be manned at all times.
- West Mountain/Apex Capital LLC is not responsible for any loss or damages.
- We do not allow any dogs or pets (leashed or unleashed) on the property.

Applicant's Name: _____ **Date:** _____

Applicant's Signature: _____



CHECKLIST: Enclose each of the following with this form:

_____Application _____ Copy of Insurance _____ NYS DOH Permit _____ NYS Sales Tax Certificate

Make checks payable to Apex Capital LLC

Mail to: 59 West Mountain Rd., Queensbury, NY 12804 Attn: Fall Festival Committee

TOTAL PAID: \$

Payment Type: CHECK (check #) _____

CREDIT CARD VISA MC DISCOVER

Credit Card # _____ EXP. Date: _____

Cardholder Signature: _____ CVV: _____ Zip Code: _____

FOR OFFICE USE ONLY - Payment Received By: _____ Date Received

West Mountain Indemnification Hold Harmless & Insurance Agreement

A. Indemnification & Hold Harmless To the fullest extent permitted by law _____ (Third Party Vendor Name), agrees to defend, indemnify, and hold harmless, Apex Capital LLC DBA West Mountain Ski Area as well as West Mountain Racing, LLC, West Resorts, LLC, Mountain Top Ventures, LLC, West Mountain Partners, LLC, West Mountain Development Partners, LLC, and any other affiliates, members and their members, officers, directors, agents, and employees, heirs and assigns from and against any and all claims, liens, judgment, damages, losses, and expenses, including reasonable legal fees whether civil or otherwise arising in whole or in part and in any manner from negligence, intentional or otherwise, acts, commissions, or breach of contract in connection with the performance of any work by the Third Party Vendor, its officers, directors, agents, employees, and subcontractors, et al.

B. *1. Insurance

- a. The Third-Party Vendor hereby agrees that it will obtain and keep in force insurance policies to cover its liability hereunder and to defend and save harmless Apex Capital LLC, DBA West Mountain Ski Area, in the minimum amounts of \$1,000,000 per occurrence and \$2,000,000 aggregate for bodily injury & property & personal injury including products & completed operations and general operations and premises liability.
- b. Said liability policy shall name "Apex Capital, LLC & its Members, Partners, Officers & Employees" as additional insureds and shall be Primary to any other insurance policies.
- c. The Third-Party Vendor will obtain and keep in force Workers' Compensation insurance and its Employees Liability insurance to the fullest statutory limits (if applicable).
- d. The Third-Party Vendor shall furnish to West Mountain their Certificates of Insurance stating that the aforesaid insurance coverage is in force.

***OR 2. Liability Release** – The Vendor accepts all liability for possessions, self, and their staff during the West Mountain Music on the Mountain event and/ or Fall Festival, for as long as they are on the property owned by Apex Capital LLC. The Vendor further agrees that should any damage come to the property that is caused by the Vendor, the Vendor will be responsible for repairs and fees related to said repairs. This form is in lieu of a certificate of insurance naming Apex Capital LLC as an additional insured for this (these) event(s).

Business Name (please print): _____

Applicant's Name: _____ **Date:** _____

Applicant's Signature: _____

___ (Initial) I agree to display a valid NYS Sales Tax Certificate of Authority at my booth space at all times